Special Offer: Free Installation, Free Month of Basic Service, Free Month of Voice Mail	1 Line: $36.95 Order Now	2 Lines: $44.95 Order Now

Can't find what you're looking for?

If you are interested in Lifeline Service, or if you require more than two phone lines, please contact a sales representative.

Special Needs - For Customers with hearing/speech disabilities, please contact 1-800-833-3232.

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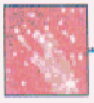
Data Solutions

Internet

Wholesale Services

Company Nev

BTI Launches Progran
Assist Florida, Georgia
Plus Customers

BTI Telecom Supports
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- News Releases
- Virtual Media Kit
- Customer Spotlight

BTI Corporate Headquar
4300 Six Forks Road
Raleigh, NC 27609

Tel: 800.849.9100 Fax:
919.863.7319
Customer Support:1.800.8
onlinecustomersupport@b
General Inquiries; info@bt
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Our Story

BTI is a facilities-based integrated communications provider (ICP) offering voice and data communications services to primarily small and medium-sized business customers in the Southeast. The Company, based in North Carolina's Research Triangle, was founded in 1983 and is one of the largest privately held ICPs in the country today with annual revenues in excess of $271 million.

BTI offers a full suite of integrated retail services to business customers, including local, long distance, data, DSL, Internet access and other enhanced services. The Company also offers wholesale services, including switched, private line, special access and prepaid calling card services to other telecommunications carriers and end-user customers.

The Company's facilities-based network currently includes fourteen Lucent Technologies 5E 2000 digital local switches to serve local markets, as well as 4 network operations centers with Alcatel 600E digital long distance switches. BTI's fiber network covers 4,400 route miles across the eastern United States, from New York to Miami and from Miami to Nashville, including a 138-mile fiber optic ring linking Raleigh, Durham, Cary and the Research Triangle Park area in North Carolina.

In March 2001, BTI received a commitment from Welsh, Carson, Anderson and Stowe (WCAS), a leading private equity firm, to provide $90 million in additional financing. Separately, BTI has received commitment letters with its current lenders, GE Capital, Bank of America, and Export Development Corporation to refinance an extend $89 million in existing credit facilities, subject to the condition of such commitment letters. BTI believes the new credit facility will provide the company with greater flexibility to execute its business plan.

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info@btitele.com

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Customer Support
800.849.2111
customersupport@btitele.com
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Sales Offices

Click here to view the map

Corporate Headquarters, Raleigh, NC
1-800-849-9100
1-919-863-7000

Florida

Ft. Lauderdale
1-800-434-7004

Jacksonville
1-800-849-0642

Orlando
1-800-821-7078

Tampa
1-800-821-7806

Georgia

Alpharetta
1-800-500-8740

Atlanta
1-800-873-4284

Savannah
1-800-217-5713

North Carolina

Charlotte
1-800-849-2861

Raleigh Durham
1-800-849-2859

Fayetteville
1-800-204-7160

Greensboro
1-800-849-2860

Greenville
1-800-849-2105

Winston-Salem
1-800-203-9659

Wilmington
1-800-849-9456

South Carolina

Charleston
1-800-849-5990

Columbia
1-800-849-2389

Greenville
1-800-849-2564

Tennessee

Chattanooga
1-800-217-7956

Knoxville
1-800-849-8002

Nashville
1-800-958-2205

Virginia

Roanoke
1-800-849-3879

Richmond
1-800-849-5170

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Voice Services

Local
Go Local! BTI is the smart choice for reliable, competitively-priced local telephone service. Choose BTI, and save your business even more by bundling BTI long distance and local service. We have deployed Lucent 5E 2000 local switches throughout our fiber optic network to offer our customers a better choice for high-quality local service at extremely competitive rates. We provide from a single line up to T1 service, and offer the unique ability to integrate your T1 to deliver local, long distance, data and Internet services.

Long Distance
BTI can provide your business with the most reliable, low-priced long distance telephone service in the industry. Get all the options, switched or dedicated, including 1+ service nationally and internationally, toll free services and travel cards. And with BTI's advanced network, you get crystal-clear connections around the country and around the world.

Toll Free
Increase your call-in rates by adding a toll free number to your company's advertising. BTI can help maximize your toll free service with enhancements like area code, time-of-day, or holiday routing. Enjoy our same great rates for inbound and outbound service.

Operator Services
Complete operator services programs are available for payphone operators, hospitality properties and your business. Expect competitive commissions, live, dedicated operator service specialists, flexible reporting and custom branding.

Enhanced Travel Card
Make sure your employees receive the same great BTI service and rates when travelling with our simple, easy to use calling cards.

Prepaid Calling Cards
Eliminate fraud with our competitively priced prepaid calling cards. With access from the US and Canada and multi-lingual calling instructions, these versatile cards make great employee incentives, customer retention tools, and company promotions.

International Calling Plans
Connect to 241 countries with our dynamic direct dial and facsimile international calling plans. Maximize savings with our Frequent Caller plan, and enjoy incremental billing and itemized reports.

Voice Mail
Customize a package for your business. BTI's voice mail features secure access, our unique telemail service, and simplified billing.

Conference Calling
Bring people together easily and cost-efficiently with our conference calling service. Our operators can arrange a call at a moment's notice, and you have a choice of call-in options and executive services. Pay no monthly fee for the convenience of BTI Conference Calling.

Fax Broadcasting
Hand off the time-consuming hassle of faxing documents to multiple recipients.

Use Fax Broadcasting to notify conference participants in advance, communicate investor information or deliver promotional messages. There is no monthly fee, no charge for list maintenance, and no charge for incomplete or undelivered faxes.

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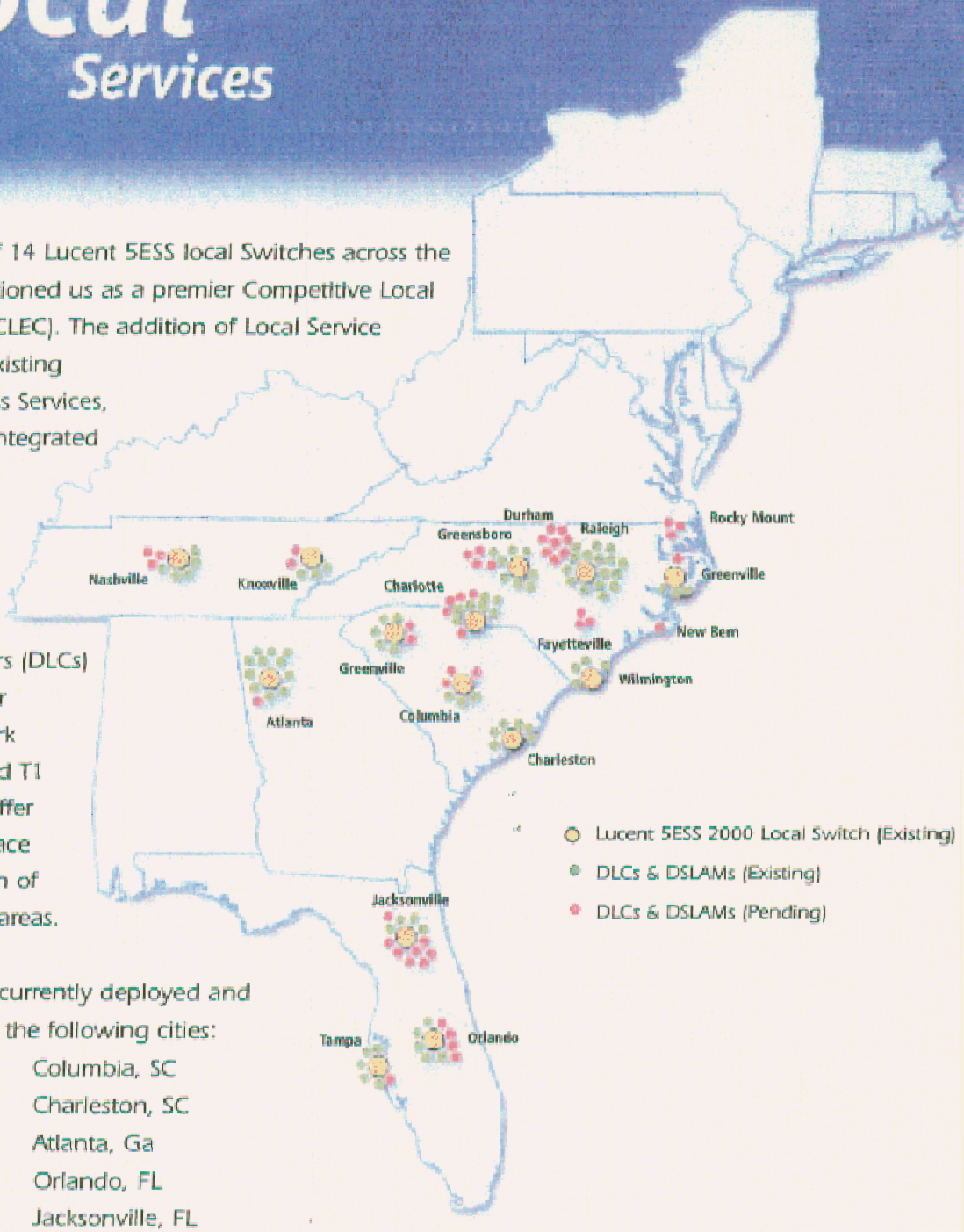
Local Services

BTI's deployment of 14 Lucent 5ESS local Switches across the Southeast has positioned us as a premier Competitive Local Exchange Carrier (CLEC). The addition of Local Service compliments our existing Telecommunications Services, making us a truly Integrated Communications Provider (ICP).

We have deployed Alcatel Litespan Digital Loop Carriers (DLCs) enabling us to offer Unbundled Network Elements (UNE) and T1 Services. We also offer Primary Rate Interface (PRI) service in each of our local footprint areas.



Local switches are currently deployed and fully operational in the following cities:

Raleigh, NC	Columbia, SC
Greensboro, NC	Charleston, SC
Charlotte, NC	Atlanta, Ga
Wilmington, NC	Orlando, FL
Greenville, NC	Jacksonville, FL
Greenville, SC	Tampa, FL
Nashville, TN	Knoxville, TN

We provide an entire suite of Local services including, T1 Access, Primary Rate Interface, Unbundled Network Element, and Centrex Services.

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Network Map

By the Numbers

- 14 Lucent Technologies 5E 2000 digital local switches
- Over 85 Alcatel Litespan 2012 digital loop carriers
- 4 Alcatel USA 600E Tandem long distance switches
- 25 Lucent Technologies B-STDX 9000 frame relay switches
- Over 4,400 route miles of fiber optics
- 5 Lucent Technologies ATM Switches

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info@btitele.com

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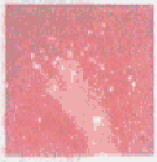

Data Solutions

Frame Relay

Choose between 56k up to DS3 level speeds to transmit your data nationally and internationally. With connections to over 140 countries worldwide, BTI can take your network almost anywhere you have business needs, and we offer bandwidth options that grow as your business requirements change. Let BTI's WAN engineering experts help you design you data, voice or video network.

BTI's Frame Relay service uses an advanced design built to offer a robust, self-healing, fully meshed architecture that guarantees route diversity, improved network availability, and faster response times with OSPF (Open, Shortest Path First) protocol. It offers flexibility for your networking needs with the capability to handle multiple protocols and prioritize time sensitive traffic. The dynamic data transport capabilities ensure bandwidth on demand and high-speed data transmission. In addition, BTI's Frame Relay network enables continuous burst capabilities at 100% above the Permanent Virtual Circuit Committed Information Rate.
Click here to view BTI's Frame Relay Map.

BTI's WAN engineering team constantly monitors all backbone connections between switches to ensure availability and capacity is at an optimum level. We offer Web based utilization reports to help you evaluate growth needs as well as identify the quality of service you receive from BTI.

Private Line

Whether a 56k, T-1 or OC-48 connection, BTI's Private Lines are an all-digital transmission of data available both nationally and internationally on our SONET-based network.

BTI's fiber optic network incorporates the latest in fiber and optical transmission technologies. We have provided Private Line services since 1991, and are an established, respected vendor in the data industry, with both retail and wholesale customers. Our fiber optic network has been engineered to provide the highest reliability by offering Nortel's latest OC-48 SONET optronics and Dense Wave Division Multiplexing (D-WDM) technology.

BTI provides the ability to customize circuits between customer locations, and we offer the bandwidth options that grow as your business requirement change.

DSL

Supercharge your Internet connection with D.S.Lynx high-speed Internet from BTI. D.S.Lynx is our Digital Subscriber Line service, an affordable technology that enables you to tap into the unlimited potential of the Internet at connection speeds from 144k to 1.1 mbps - up to 50 times faster than dial up! Enjoy a secure, constant connection with no busy signals or disconnects, and business and residential installation 7 days a week. Click here for more DSL information to find out more.

ATM

Integrate voice, video and data on a single, high-speed connection. BTI's Asynchronous Transfer Mode (ATM) dedicated connection switching technology is ideal for high volume users with multi-megabit applications.

VPN

Does your business require a virtual private network (VPN)? These private data networks make use of the public telecommunication infrastructure, yet maintain your privacy through the use of tunneling protocol and security procedures. A BTI virtual private network is more cost-effective than privately owning or leasing. A BTI VPN will obtain the same capabilities at much lower cost by using the shared public infrastructure for your data needs.

Contact a BTI Sales Specialist at datasales@btitele.com.

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Frame Relay Map

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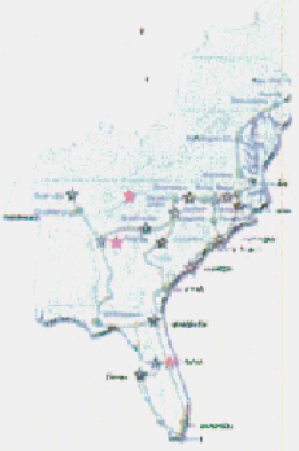
BTi WHOLESALE The "Whole Sol

BTI Wholesale Services

BTI has been providing communications services since 1983 and has emerged as a premier wholesale carrier. We are a facilities-based Integrated Communications Provider (ICP) with 14 Lucent 5E 2000 local switches, four Alcatel 600E tandem long distance switches and over 4,400 miles of fiber across the eastern United States. We are able to provide the "Whole Solution" to the wholesale marketplace.

We presently operate a 100% digital fiber optic network with fully deployed SS7 signaling throughout the network via a pair of Gateway Megahub STPs. Complimented by dedicated Account and Support Teams, we are the telecommunications company that can give you the right network for all of your Wholesale Telecommunications needs.

BTI is known as a very agile, innovative, and technologically advanced company; we offer the "Whole Solution". Our commitment to providing the highest quality, cost effective network services has helped us expand our network and become a fully Integrated Communications Provider.



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Lucent Technologies

Cisco Powered Network

NORTEL NETWORKS

The "Whole Solution" of Serv

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- PRI and Local Services
- Domestic and International T

- Toll Free Origination Service
- Internet Services: Dial up, Dec DSL and Managed Modem
- ATM and Frame Relay
- SS7 Service and Connectivity
- Collocation
- Switchless Resell
- Prepaid Calling Cards

BTI Corporate Headquarters
4300 Six Forks Road Raleigh, NC 27609

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Jacksonville

Orlando

Tampa

Georgia

Atlanta

North Carolina

Charlotte

Durham

South Carolina

Charleston

Columbia

Greenville

Tennessee

Knoxville

Nashville

Fayetteville

Greensboro

New Bern

Raleigh

Rocky Mount

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Tel: 800.958.9588 Fax: 919.863.7302
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COLLOCATION

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Pop Site Locations

District of Columbia	
Washington, D.C	60 Massachusetts Avenue, N.E. POD #3
Florida	
Ft. Lauderdale	121 SW 17th Street, 2nd Floor
Jacksonville	550 Water Street, Suite 206
Jacksonville	121 W. Forsyth Street, 5th Floor
Miami	36 NE 2nd Street, 2nd Floor
Orlando	201 S. Orange Avenue, Suite 750
Tallahassee	604 Atlas Street
Tampa	400 N. Tampa Street, Suite 750
Georgia	
Atlanta	55 Park Place, Suite 360
Savannah	2 East Bryan Street, 3rd Floor
North Carolina	
Charlotte	701 E. Trade Street
Fayetteville	214 Robeson Street, 2nd Floor
Greensboro	105 H Creekridge
Raleigh	2111-103 Harrod Street
Durham	2314 Chapel Hill - Nelson Road. E
Rocky Mount	143 N. Wash. Street, 2nd Floor
Greenville	710 Red Banks Road
Wilmington	3255 Burnt Mill Drive, Suite 1 & 2
Winston-Salem	301 N. Main Street, Suite G 100
New Jersey	
Newark	Raymond Plaza West
New York	
New York	60 Hudson Street, Suite 1001
Pennsylvania	
Philadelphia	2400 Market Street, Suite 425
South Carolina	
Charleston	176 Croghan Spur Road, 2nd Floor

Columbia	1401 Main Street, Suite 1170
Greenville	301 N. Main Street, 9th Floor
Myrtle Beach	2734 Beaver Run Boulevard
Tennessee	
Nashville	1217 Litton Avenue
Nashville	1540 4th Avenue North, Suite G100
Chattanooga	745A W. 17th Street
Chattanooga	225 E. 8th Street, 3rd Floor
Knoxville	625 Gay Street, 5th Floor
Virginia	
Norfolk	811 Industrial Avenue, Building 4
Norfolk	325 Granby Street, Suite 200
Richmond	727 Hospital Street, Building 4
Richmond	823 East Main Street

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Local

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Con

Flat Rate Business Lines

Florida Digital Network can offer a solution to fit your company's growing needs. Whether you're established or just beginning, FDN has a number of services that are easy to use, convenient and scalable to improve your operation.

FDN can offer your business local telephone service with superior customer care and clear, reliable connections that you can rely on. FDN guarantees significant savings over the traditional local carrier rates.

At last, you now have a choice in selecting your local telephone provider. Switching your local service to FDN is as easy as contacting a local sales office.

FDN flat rate business lines are inclusive of the following features:

- Touch Tone Dialing
- Calling Number Delivery Block (*67)
- 900/976 Blocking.

Florida Digital Network's A La Carte Options:

- Anonymous Call Rejection
- Call Block
- Call Forwarding – Busy Line and/or Don't Answer
- Call Forwarding Variable
- Call Forwarding Variable Remote Access
- Call Return
- Call Selector
- Call Tracing
- Call Waiting
- Caller ID – Basic (Number Only)
- Caller ID – Deluxe (Name & Number)
- Distinctive Ring 2nd or 3rd numbers
- Enhanced Caller ID
- Preferred Call Forwarding
- Repeat Dialing
- Selective Call Acceptance

- Speed Calling (8 and/or 30)
- Three Way Calling
- Three Way Calling with Transfer
- Toll Blocking

Full Feature List (pdf)

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Sales@floridadigital.net

CustomerService@floridadigit

Corporate Offices:

390 North Orange Avenue
Suite 2000
Orlando, FL 32801
(407) 835-0300
Fax (407) 835-1437

Sales Offices:

Jacksonville:

3986 Boulevard Center Drive
Suite 101
Jacksonville, FL 32207
Ph: 904-425-6200
Fax: 904-398-5850

Orlando:

390 North Orange Avenue
Suite 875
Orlando, FL 32801
Ph: 407-835-0332
Fax: 407-835-0498

West Palm Beach:

1818 South Australian Avenue
Suite 108
West Palm Beach, FL 33409
Ph: 561721-2121
Fax: 561-721-2132

Miami:

7235 Northwest 19th Street
Suite D
Miami, FL 33126
Ph: 305-468-1040
Fax: 305-468-1049

Tampa:

655 North Franklin Street
Suite 900
Tampa, FL 33602
Ph: 813-849-7100
Fax: 813-849-7111

Space Coast:

Ph: 321-757-0546
Fax: 321-757-9839

Fort Lauderdale:

3125 W Commercial Blvd
Suite 130
Fort Lauderdale, FL 33309
Ph: 954-727-2100
Fax: 954-468-1461

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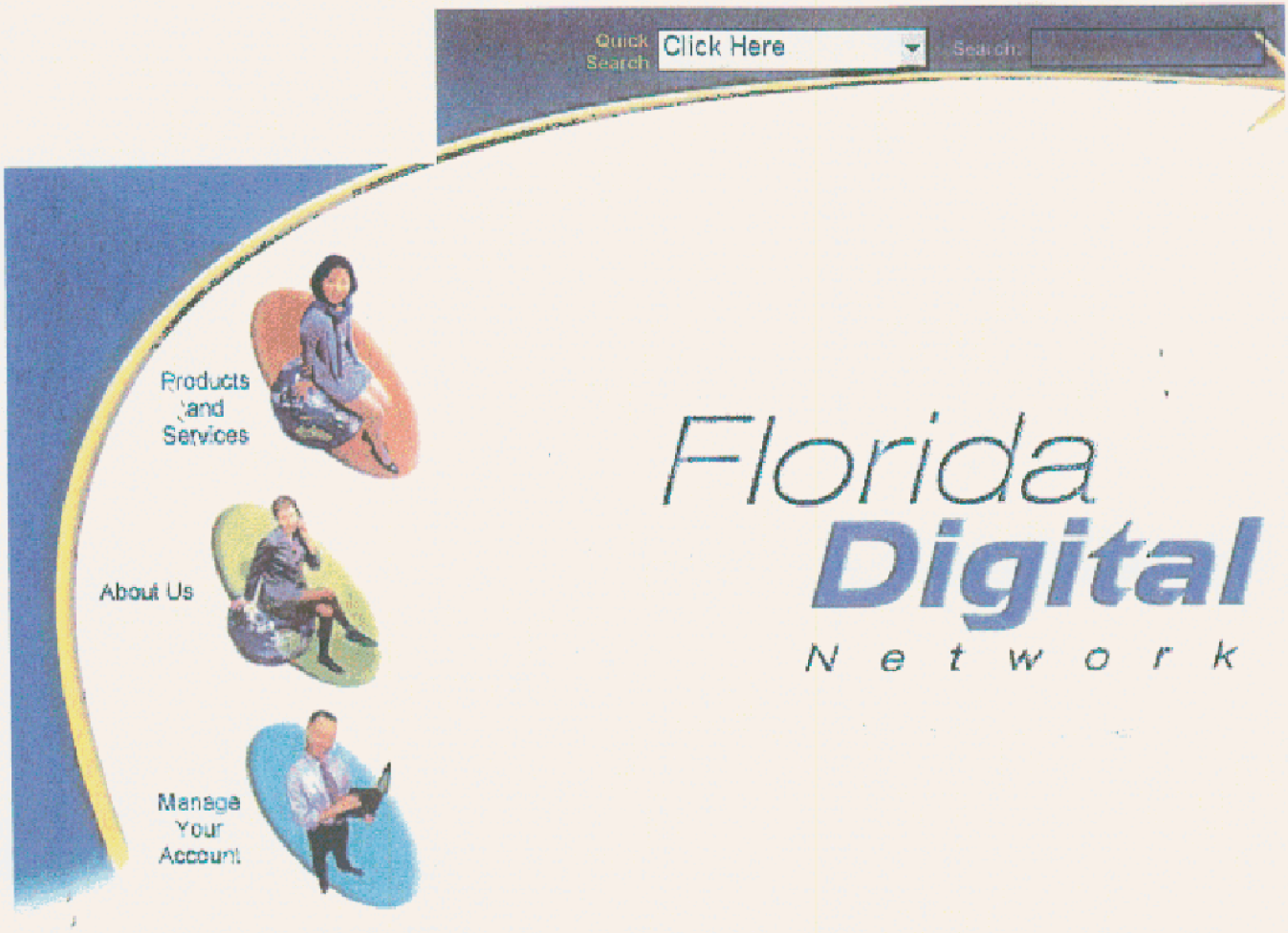

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Information About Our Company

Founded in Orlando, Florida in 1998 by telecom veteran Mike Gallagher, Florida Digital Network has grown to become a major provider of voice and data services for Florida's businesses. Gallagher, a Florida native, was determined to provide a stable, cost-effective alternative for local phone service to businesses in the state. Gallagher, along with Ryan Hand, Jim DaBramo, and Matt Blocha, put forth a clear set of guiding principals, which are followed to this day.

- To use proven technologies in innovative ways.
- To provide the same level of service to all size businesses.
- To maintain a customer service focus through responsible growth.
- To serve Florida first before looking beyond the state.
- To be financially responsible.

The results of these guiding principles are clearly seen today. Well funded, well managed, and growing at a steady pace, Florida Digital Network provides local service, long distance phone service, and high-speed Internet to more than 30,0 businesses in more than 100 cities and towns throughout the state of Florida. B proven technologies in more efficient ways, FDN is able to provide excellent ser businesses small and large at substantial savings over the traditional phone companies. With a focus on customer service, and responsible spending (FDN' appears on no Football Stadiums), Florida Digital Network has attracted strong financial partners, assuring FDN will continue to make the promises of local phc competition a reality for years to come.

"Florida Digital Network, providing a real choice and true value to the businesse Florida."

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